

The Center for International Law at New York Law School and the
French-American Bar Association present

HOW TO LAUNCH AND GROW AN INTERNATIONAL LAW PRACTICE

As foreign clients seek out legal services in the United States, and as transactional and litigation work continues to extend beyond American borders, domestic practitioners increasingly find themselves collaborating with foreign clients and counterparties, dealing with different legal systems overseas, and addressing the impact of international matters on their daily practice. Once the exclusive domain of large law firms, an international law practice presents challenges and opportunities for smaller firms and for practitioners who can offer expertise, experience, and a competitive edge to their clients. In this program, several legal experts will discuss and provide their perspective and advice on starting and building a private law practice with an international focus.



DATE: Thursday, October 16, 2014

DOORS OPEN: 8:15 a.m.

PROGRAM TIME: 9:00 a.m. – 11:00 a.m.

LOCATION: New York Law School, 185 West Broadway (Events Center, second floor), New York, NY 10013

REGISTRATION: No charge for general admission and no cost for CLE credits in Law Practice Management and Areas of Professional Practice. But registration is required. Register at www.nyls.edu/InternationalLawPractice.

A continental breakfast will be served.

Contact: Michael.Rhee@nyls.edu or call 212.431.2865.

PANEL 1: THE BUSINESS MECHANICS OF LAUNCHING AN INTERNATIONALLY

David Post, DVP Advisors Inc.: How to create a SWOT analysis (Strengths, Weaknesses, Opportunities, and Threats) to identify your competitive advantage; **Pascale Longuet, Esq.**, The Law Office of Pascale Longuet: Practical considerations in the day-to-day life of an international transactional attorney; **Sebastian A. Weiss, Esq., LL.M.** (Taxation): Helpful skills and unavoidable challenges

PANEL 2: CRITICAL LEGAL ISSUES IN AN INTERNATIONALLY FOCUSED LAW PRACTICE

Pierre Ciric, Esq., '09, The Ciric Law Firm, PLLC: Latest developments in the enforcement of foreign judgments in the United States; **Thomas P. Vandenabeele, Esq.**, Kellner Herlihy Getty & Friedman LLP: *Forum non conveniens* issues in international litigation; **Victor P. Muskin, Esq.**, Muskin Law Offices: Default or jail? Fishing expedition? Is it confidential? Issues in transnational discovery; differences in the treatment of confidentiality and privilege issues between the United States and European countries (France).